

WE ARE MOBILUNITY



Ukrainian Development
Western Management
Global Delivery



ABOUT US

Founded in 2010, Mobilunity is a rapidly growing provider of IT outsourcing and outsourcing solutions:

- 100+ employees
- 10+ teams dedicated to our customers' needs
- global client network covering 4 continents

Mobilunity offers the best in Ukrainian Development, the flexibility of results-driven Western Management, and the successful Global Delivery of dedicated teams and software solutions.

Development Centre in Kyiv, Ukraine



90,000 IT professionals

4th place in Europe in terms of Certified IT specialists

Cultural similarities

Value for money (cost-efficient up to 60% lower rates)

Economically advantageous location in the centre of Europe



CeBIT '16



CEO
CYRIL SAMOVSKIY

Trust, reliability, and consistency are what we value above all. It's the only way to truly collaborate, and the only way Mobilunity will do business.

✉ cyril@mobilunity.com

WHY UKRAINE?

CONSIDER OUR LOCATION BENEFITS!

- Regular direct flights to any capital of Europe from Kyiv
- Office in the city centre
- A-class business centre

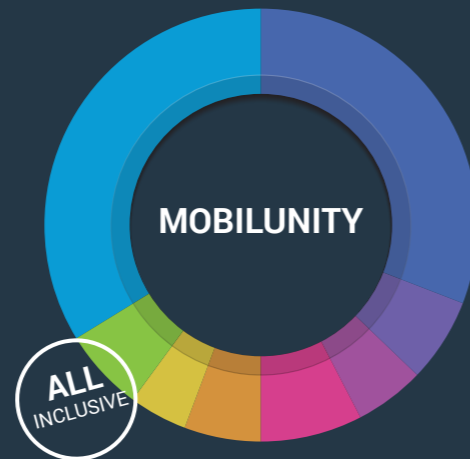
DEDICATED DEVELOPMENT TEAMS OUTSTAFFING SERVICES

No hassle, no hidden fees, only the people you need. We can build your development team, so that you can focus on your company's further development. With Mobilunity's remote dedicated teams you will:

- quickly scale the size of your team
- completely control your project development
- reduce and control operating costs
- avoid local constraints in terms of hiring/contracting
- have direct access to all of your team members
- pay a fixed all-inclusive rate without any additional charges

RATE INCLUDES

- ✓ Salary
- ✓ Payroll taxes
- ✓ Sick leaves
- ✓ Vacation period
- ✓ Equipment and software
- ✓ Office expenses
- ✓ Recruitment
- ✓ Employee retention



Director of Business Development
ALFONSINE WILLIAMS

Clients are always shocked by how they can cut costs with us. At the end of the day we cut out the hassle and get our clients the best possible deal.

+44 (0) 20 8123 3568 | a.williams@mobilunity.com | alfonsine87

With close to 15 years of experience in IT Recruiting, we are a permanent part of the IT eco-system of Ukraine; we network with one of the largest dev communities in Europe; and we are confident that we will provide you with a perfect development team of any level within 2-4 weeks.

OUR PROCESS IS EASY



STAGE 1. RECRUITING

Key contact: Recruiting Manager

We select candidates according to your ideal candidate profile. They complete a test task and pass interviews. We make an offer approved by you.

STAGE 2. ONBOARDING

Key contact: Resource Manager

We help with setting up the environments, configuring essential settings/processes (daily stand-ups, reporting, time tracking, etc).



STAGE 3. ONGOING WORK

Key contact: Account Manager

We focus on the motivation and staff retention of your team; make sure all contractual obligations are met; and are available to speak with you on any needs.

Organization Development Director
ANDRIANA SAMOVSKA

IT recruiters of Mobilunity hire not just professional experts, but people who share values of a client's business and can lead their business to success.

andriana@mobilunity.com



SNAPSHOT OF OUR PIPELINE

Full Stack .NET Developer

EXPERIENCE

- 2 years of commercial experience
- Experience in building interactive web applications
- Knowledge of web standards and experience with cross-browser compatibility

SKILLS

JS, HTML5, CSS3, JQuery, Bootstrap, AngularJS, GRUNT, Sass CSS; ASP.NET, C#, MS SQL



eCommerce Web Developer

EXPERIENCE

Over 2 years as a Web Full Stack Developer both backend and frontend

SKILLS

JQuery, Bootstrap, AngularJS1/2, KnockoutJS, PHP (Laravel, Symfony), MySQL, Wordpress CMS



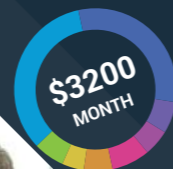
Project Manager

EXPERIENCE

3+ years of continuous hands-on experience in all stages of software manufacturing and integration

SKILLS

- Possesses expertise in product management and agile development (SCRUM Certified)
- Competent in management activities including planning, managing, assessing and controlling resources



Big Data Java Developer

EXPERIENCE

- Design, implement, and support enterprise-level big data streams
- Experience in a Big Data development role using Spark

SKILLS

BigData – Hadoop (MapReduce, YARN), HDFS, Flume, Hbase, Cassandra, Cascading, Oozie, Hue, Spark, Zookeeper, Kafka, Hive, AWS, R; POSIX, IPC, TCP/IP...

PHP Developer

EXPERIENCE

Over 3 years in software development

SKILLS

- PHP5 (MVC, OOP); PHP frameworks (Symfony, Yii, Laravel 5); PHP ORM (Doctrine2); PHP CMSs; MySQL; Version Control System: Git; RabbitMQ
- Upper-intermediate level of English



iOS Developer

EXPERIENCE

- 2+ years of experience in software development
- Development of software products from scratch

SKILLS

Swift, ObjectiveC; frameworks: Cocoa Touch, Cocoa, Core Foundation; technologies: JSON, XML, SQLite, REST API; testing frameworks: XCTest, Calabash Cucumber for iOS; development tools: Xcode, Instruments, GDB, LLDB, chisel, CocoaPods, Carthage...



Account Manager
OLGA ZHUK

We make sure that our clients stay connected, involved, and that their team is happy bringing more value to the business.

✉ o.zhuk@mobilunity.com

DEDICATED TEAMS FAQS

? WHAT AM I PAYING FOR?

We offer an all-inclusive fee that includes the developer's salary and covers additional costs such as payroll taxes, sick leave, vacation, equipment, software, and any and all other administrative duties.

? HOW FAST CAN MY TEAM BE BUILT?

Within 2-4 weeks. It all depends on having a clear understanding of your needs and the amount of engagement we receive from you.

? WHO OWNS THE INTELLECTUAL PROPERTY OF MY TEAM?

Contractually all intellectual property rights belong solely to your organization.

? CAN DEVELOPERS WORK ACCORDING TO MY SCHEDULE?

Ukraine is practically in the middle of most time zones so this is not typically an issue. Working hours will be agreed upon before we present candidates.

? HOW WILL I COMMUNICATE WITH MY TEAM?

Your team adjusts and fits into your team strategy. If you want to use Skype, Slack, Google Hangouts, etc. - your team will be given access to whatever they need.

? IS THERE A LIMIT TO THE SIZE OF MY TEAM?

No limits at all, whether you want 1 developer, or a team of 20, we will deliver what you need.

CEO, Gleat
MIRKO LAGATTOLLA

Responsiveness in providing quotes and feeling part of (the)team since the beginning and most importantly, the best quality/price ratio led me to choosing Mobilunity.

OUR CUSTOMERS

Our customers span across the globe and are ready to endorse our services upon your request. Inquire for direct contacts from sales@mobilunity.com.

Gleat
UK - Mirko Lagallota, CEO at Gleat

zenchef
France - Julien Balmont, CEO at Zenchef

CHIP IN
UK - Audrey Giroud, CEO at ChipIn

ServIT
Sweden - Dan Erik Ollas, owner at Serve IT

BUZZ
Canada - Barry Chretien, CMO at Buzz Internet Solutions

opportunity network
Spain - Joan Bermudez, IT people manager at Opportunity Networ

Western NIS Enterprise Fund
Canada - Anton Waschuk, program coordinator at WNISEF

d.nest
Spain - Abel Puentes Luberta, CEO at DNest

VimesVC
UK - Dmitriy Gilgur, Director at VimesVC

VAYOMAR
The power of being heard
Israel - Yotam Ronen, CSQ research manager at Vayomar



OUTSOURCING SERVICES

With our in-house experts we provide outsourcing services to digital agencies, eCommerce companies, startups, and small businesses worldwide. Based on stack of technologies, clients' requirements, and scope of work we offer time & material or fixed price models to the clients.

Our outsourcing services include:



Web and Mobile Development



UX/UI Design



24x7 Client Support (online chats, calls, emails)



Digital Marketing (SEM, SEO, SMM, PPC for English-speaking markets)



GLOBAL DELIVERY

We provide our services to more than 20 countries. Our time zone (GMT+02:00) allows us to work easily with all of our clients across the globe.

City	Country	Time	Day	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	0	1	2	3	4	5	6
+7	Melbourne	07:00	Mon																								
+5	Beijing	05:00	Mon	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	0	1	2	3	4
+1	Dubai	01:00	Mon																								
	Kyiv	00:00	Mon																								
-1	Paris	23:00	Sun	23	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
-2	London	22:00	Sun	22	23	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21
-6	Brasilia	18:00	Sun	18	19	20	21	22	23	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17
-7	New York	17:00	Sun	17	18	19	20	21	22	23	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16

Our Working Hours

- Enterprise Solutions
- Startup Solutions
- Digital Agency
- AdTech
- NGO
- Telecommunications
- IT Consultancy
- Ecommerce
- FinTech
- InsurTech





MOBILUNITY.COM

Email: sales@mobilunity.com • Skype: [mobilunity.com](https://www.skype.com/en/contacts/mobilunity.com)

As a client we know that you have a vision, as a team we know that we have the tools to help you realise it. It takes a lot to build a winning team. How about we build something together. Contact us anytime.